

## Lynn Conell-Price

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CONTACT INFORMATION	Porter Hall, 208 Pittsburgh, PA 15213 USA lconellp@andrew.cmu.edu
EDUCATION	<b>Carnegie Mellon University</b> , Pittsburgh, PA  Ph.D. candidate in Behavioral Decision Research, August 2013-present M.S. in Behavioral Decision Research, May 2015. <b>Committee:</b> George Loewenstein, Saurabh Bhargava, Linda Babcock  <b>Swarthmore College</b> , Swarthmore, PA  Bachelor of Arts, May 2010 Major in Economics, Minor in History
INTERESTS	Behavioral & experimental economics, labor economics, financial and health decision-making
PUBLICATIONS & WORKING PAPERS	“Predicting health behaviors with economic preferences and locus of control.” (With Julian Jamison). <i>Journal of Behavioral and Experimental Economics</i> 54 (2015) 1–9.  “The effect of incentives on real effort: Evidence from the slider task.” (With Felipe Augusto de Araujo, Erin Carbone, Marli W. Dunietz, Ania Jaroszewicz, Rachel Landsman, Diego Lam, Lise Vesterlund, Stephanie Wang, & Alistair J. Wilson). <i>Journal of the Economic Science Association</i> (forthcoming).  “Affirmative action and stereotype threat.” (With Anat Bracha & Alma Cohen). Under review.
WORKS IN PROGRESS	Discouragement & Job Search: A Theory of Psychological Costs of Job Search (With George Loewenstein).  The Behavioral Economics of Job Search: A Field Experiment Testing for Suboptimality of Search Volume & Strategies (With Saurabh Bhargava).  Moving Beyond Defaults: A Field Experiment Testing Interventions to Combat Sticky 401(k) Contribution Rates (With Saurabh Bhargava)
OTHER EXPERIENCE	<b>Federal Reserve Bank of Boston</b> <i>Senior Research Assistant</i> August 2010 - August 2013 Research assistant to economists Julian Jamison and Anat Bracha. Conducted research on decision-making and the relationship between risk, time, and ambiguity preferences and economic outcomes. Programmed experiments and facilitated experimental sessions. Wrote programs to clean and analyze raw datasets from lab and field experiments and large-scale survey datasets. Wrote literature reviews, drafted and edited manuscripts.

## **Swarthmore College**

*Research Assistant*

*May - September 2009*

Assisted Prof. Amanda Bayer in preparing a paper on peer effects of school-based mentoring (SBM) programs. Cleaned and analyzed data from a large-scale impact study on SBM programs addressing the effects of mentor and mentee characteristics, the mentoring environment on students' academic and non-academic outcomes.

*Research Assistant*

*January - May 2009*

Assisted Prof. Thomas Dee. Prepared for field experiment in local schools and managed raw data from this field experiment.

### **PRESENTATIONS**

**Conell-Price, Lynn\***. Discouragement and the Psychological Costs of Search. Poster presented at the Spring School in Behavioral Economics, San Diego, CA. *March 2016*

Bracha, Anat\*, Cohen, Alma, & **Conell-Price, Lynn**. Affirmative action & stereotype threat. Accepted for presentation at Annual Meeting for the American Economic Association, San Francisco, CA. *January 2016*

**Conell-Price, Lynn\***. The Impact of Employee Trust on the Effectiveness of Guidance in Health Insurance Decisions. Poster presented at Annual Meeting for Society of Judgment and Decision Making, Chicago, IL. *November 2015*

\* Presenting author.

### **TEACHING EXPERIENCE**

*Teaching Assistant & Guest Lecturer*, Behavioral Economics & Public Policy *Fall 2015*

*Teaching Assistant*, Causal Inference in the Field *Spring 2015, 16*

*Teaching Assistant*, Behavioral Decision Making *Fall 2014*

### **AWARDS**

CMU Graduate Student Assembly Travel Award for Presentation at Annual Meeting of Society of Judgment & Decision Making *November 2015*

NSF Graduate Research Honorable Mention in Economics *March 2015*

Center for Behavioral Decision Research Small Grant (\$1800) *May 2014*